ELITE OF LEXUS AWARDS

Each dealership that earns Elite of Lexus status receives the following awards in recognition of its exceptional performance.

Elite of Lexus Trophy

The Elite of Lexus program continues to reward dealerships for living up to standards of excellence. Each dealership achieving Elite status will receive the Elite trophy or an updated year distinction plate for its existing trophy.

If you have questions concerning your trophy, please contact the Elite of Lexus Program Headquarters at 800-504-6078 (Monday to Friday, 8:00 a.m. to 4:30 p.m. Central Time) or EliteofLexus@programhq.com.

Communication Assets

Each winning dealership has access to the Elite of Lexus logo artwork for use in advertising and to promote its achievement. Logo artwork and other Lexus assets can be found on the Lexus Asset Portal at http://LexusAssetPortal.com.

Employee Recognition

Dealer Principals of dealerships achieving Elite of Lexus status will receive an invitation for an exclusive travel award.

Each eligible associate of a winning Elite of Lexus dealership or department receives a Certificate of Acknowledgment, in addition to the following Award Points:

- Elite of Lexus winning dealerships 150 points
- Department winning dealerships 75 points

Associates may select their award gifts directly from the Elite of Lexus Gift Gallery. Associates may choose from thousands of name-brand items in a variety of categories, **exclusively yours**® **cards** and travel. Associates may even supplement their Elite of Lexus Award Points with their own funds to acquire higher-valued items, if desired.

Elite of Lexus Gift Gallery

Order what you want, when you want:

- Thousands of name-brand items ranging from electronics to jewelry
- · Variety of electronic and physical gift cards from top brands and retailers
- exclusively yours® cards in \$50 and \$100 denominations*
- exclusively yours® travel and entertainment options*

(Note: **exclusively yours**® **cards** have a 12-month expiration date after which they cannot be reissued.**)

Important information:

- Your Elite award is given in Award Points. Award Points do not have an expiration date.
- · Award Points may be used toward any item on the Lexus Gift Gallery.
- Gift items range from 10 to 1,000 Award Points. If a desired item exceeds your Award Point balance, the points difference can be purchased with a personal credit card.
- · Award Points required for items shown on the gift site include tax, shipping and handling.
- You can browse the Gift Gallery at any time. And when you're ready to place your order, add your gift to the cart, and follow the online instructions.
- You will receive an email confirming your Gift Gallery order. You can also check the status of your order by selecting My Orders on the Lexus Gift Gallery.
- · Your award gift will be shipped individually via standard ground to the address you provide when ordering.



Elite of Lexus Trophy



Certificate of Acknowledgment



exclusively yours® card



Elite of Lexus Gift Gallery

^{*}Card is issued by MetaBank®, N.A., Member FDIC, pursuant to license by Mastercard International Incorporated. Mastercard is a registered trademark, and the circles design is a trademark of Mastercard International Incorporated. No cash access or recurring payments. Can be used at select merchants where Debit Mastercard is accepted; see website below.

^{**}Valid for up to 12 months; funds do not expire and may be available after card expiration date. Fees may apply. Terms and conditions apply; see MyPrepaidCenter.com/page/Mastercard.